

Georgia Association for Home Health Agencies, Inc.

2019 Annual Meeting

August 26 – 28, 2019

Stayin' Alive in Home Care

Atlanta Marriott Perimeter Center

Program Descriptions

Monday, August 26

1:15 – 3:30

Home Care and Hospice Washington Update: 2019 is a big year for change!

William A. Dombi, President

National Association for Home Care & Hospice

Home Care and Hospice Washington Update: 2019 is a big year for change! PDGM, hospice carve-in, RCD, U-PAC, VBP, rural add-on, and CMPs are just a part of the landscape for home health services and hospice in 2019. Add to that portfolio such matters as Medicaid per capita caps, "Medicare for All," continued growth in Medicare Advantage enrollment, minimum wage increases, regulatory burden reduction efforts, and a wide range of health care delivery and payment innovations and your head begins to spin. All this and more is on the agenda for 2019. This is a time of great opportunities in health care with a primary focus on community-based care.

This session brings Congress, the White House and federal agencies to the forefront with up-to-the-minute details on the legislative, regulatory, and legal actions.

3:45-5:15 PM

Countdown to PDGM: Analyze & Adapt for Stronger Agency Operations

William J. Simione, III, Managing Principal, Simione Healthcare Consultants

Home health agencies are setting their sights on budget priorities with roughly four months before PDGM implementation. With the newly available 2018 CMS data, providers can revisit their impact analysis for better insight on the operational priorities that remain as payment reform approaches. This session will help providers set a timetable for re-calculating PDGM impact and projecting revenue and direct expenses, while identifying other financial and alternative care solutions to uphold quality and reduce cost.

Tuesday, August 27

8:30 – 11:30

CoP's & IV Infusion

Mary St. Pierre, RN BSN MGA

Challenges and Opportunities for Home Health Agencies

This two part program will offer the latest information on Home Health Survey & Certification experiences and results and specific details for home health agencies that wish to participate in the new Medicare Home Infusion Therapy Services benefit.

- Enforcement of the 2017 revisions to the Home Health Conditions of Participation began in January, 2018. This program will provide an overview of the most significant changes to the CoP and the companion Interpretive Guidelines. Specific attention will be paid to Georgia deficiencies cited in data extrapolated from the 2018 CMS report “Full Text Survey Deficiencies HHA Surveys.” Information will also be provided about survey issues being faced by agencies on a national level.
- Home infusion therapy is defined in a new benefit that goes into effect January 1, 2021 to include: “the professional services (including nursing services), furnished in accordance with the plan, training and education, remote monitoring, and other monitoring services for the provision of home infusion therapy furnished by a qualified home infusion therapy supplier in the patient’s home.” An overview of the infusion therapy benefit will be provided, including payment methodology and required health and safety standards for qualified home infusion therapy suppliers.

1:00 – 2:30

There are 2 Types of People. Which One are YOU?

Kenn Kington, Comedian...Motivator...Inspirational

This session will entertain, motivate and inspire you!

2:45 – 5:00

PDGM

J’non Griffin, RN, MHA, HCS-D, HCS-H, HCS-C, COS-C

President and Owner

Home Health Solutions LLC

In January 2020, Home Health Agencies will be operating under the new Patient Driven Groupings Model (PDGM), and home health is about to change. PDGM will change case mix weight calculations related to referrals and introduce a 14-day look-back mechanism to determine patient source. Other factors that go into how overall case mix weight is adjusted are clinical group, functional level and comorbidities. CMS officials have noted the new model is a move toward value-driven care instead of volume-based care—and that PDGM will further align reimbursement with patient needs. In this session, we will discuss the new model, its components and operational efficiencies to put in place before January.

Wednesday, August 28

9:00 – 1:00

Tools for Medicare Success

Charles Canaan & MaKisha Pressley-Callaham

Palmetto GBA (concurrent Home Health & Hospice Sessions)

Home Health: 2019 Jurisdiction M (JM) Home Health Medicare Workshop Series - Tools for Medicare Success

Palmetto GBA is pleased to announce our 2019 Home Health Workshop Series, Tools for Medicare Success. These workshops are designed for home health providers and their staff to equip them with the tools they need to be successful with Medicare billing, coverage and documentation requirements.

These workshops will provide insight for home health agency staff at all levels; however, we suggest that providers who are new to Medicare or have new staff attend our online learning courses for beginners at www.PalmettoGBA.com/hhh. Basic billing and other online educational resources can be found in the Self-Paced Learning section by selecting the Learning and Education link under the Browse Topics option at the top of the page. During the workshop series, Palmetto GBA will provide information related to the most common errors identified through a variety of data analysis and some hints and tips on the reasons why these errors occur. Palmetto GBA’s ultimate goal is to have educated and astute providers who know how to accurately and skillfully apply the information they learn to their documentation and billing practices.

The following topics will be covered during the workshop:

Part I:

1. Top Denials
 - a. Certification/Plan of Care
 - b. Face-to-Face Encounter
 - c. Medical Necessity
 - d. 56900
2. Teaching and Training
3. Screening and Documentation – Cardiovascular Patient
4. Medication Reconciliation

Part II:

5. What You Need to Know for 2019
 - a. 2019 Home Health Final Rule
 - b. Targeted Probe and Educate (TPE)
 - i. Responding to a TPE Additional Documentation Request (ADR)
 - c. Misuse of Requests for Anticipated Payments (RAPs)
 - i. eCBR - Home Health RAP Cancellations
 - d. Enhancing the Verification Process of Common Working File (CWF) Part A Provider Inquiries
 - e. Medicare Beneficiary Identifier (MBI) Updates
6. Data Driven Topics
 - a. Reason Code 37253 – Why Did My Claim Return?
7. eServices Online Portal
8. Reminders
 - a. CERT Program
 - b. Provider Enrollment Revalidation
9. Provider Resources/Self Service Tools
 - a. Palmetto GBA Resources
 - b. CMS Resources
 - c. Top Links
 - d. Social Media
 - e. Education/Events

Hospice: 2019 Jurisdiction M (JM) Hospice Medicare Workshop Series - Tools for Medicare Success

Palmetto GBA is pleased to announce our 2019 Hospice Workshop Series, Tools for Medicare Success. These workshops are designed for hospice providers and their staff to equip them with the tools they need to be successful with Medicare billing, coverage and documentation requirements.

These workshops will provide insight for hospice agency staff at all levels; however, we suggest that providers who are new to Medicare or have new staff attend online learning courses for beginners offered at www.PalmettoGBA.com/hhh. Basic billing and other online educational resources can be found in the Self-Paced Learning section by selecting the Learning and Education link under the Browse Topics option at the top of the page. During the workshop series, Palmetto GBA will provide information related to the most common errors identified through a variety of data analysis and some hints and tips on the reasons why these errors occur. Palmetto GBA's ultimate goal is to have educated and astute providers who know how to accurately and skillfully apply the information they learn to their documentation and billing practices.

The following topics will be covered during the workshop:

Part I:

1. Utilization
 - a. Length of Stay

- b. Medicare Spending
- 2. Improper Payments
- 3. Continuous Home Care
- 4. Effective Documentation of Certification of Terminal Illness
- 5. Documentation for the End Stage Renal Patient

Part II:

- 1. What You Need to Know for 2019
 - a. 2019 Final Rule
 - b. Targeted Probe and Educate (TPE)
 - c. Medicare Beneficiary Identifier (MBI) Updates
 - d. Improvements in Hospice Billing and Claims Processing
- 2. Data Driven Topics
 - a. Election Statement Requirements
 - b. Hospice Transfers
- 3. eServices Online Portal
- 4. Reminders
 - a. CERT Program
 - b. Provider Enrollment Revalidation
- 5. Provider Resources/Self Service Tools
 - a. Palmetto GBA Resources
 - b. CMS Resources
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1:45 – 3:00

CMS Provider Outreach

Desmica M. Head-Dallis, MPA

Health Insurance Specialist/Professional Relations Lead

Centers for Medicare & Medicaid Services

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